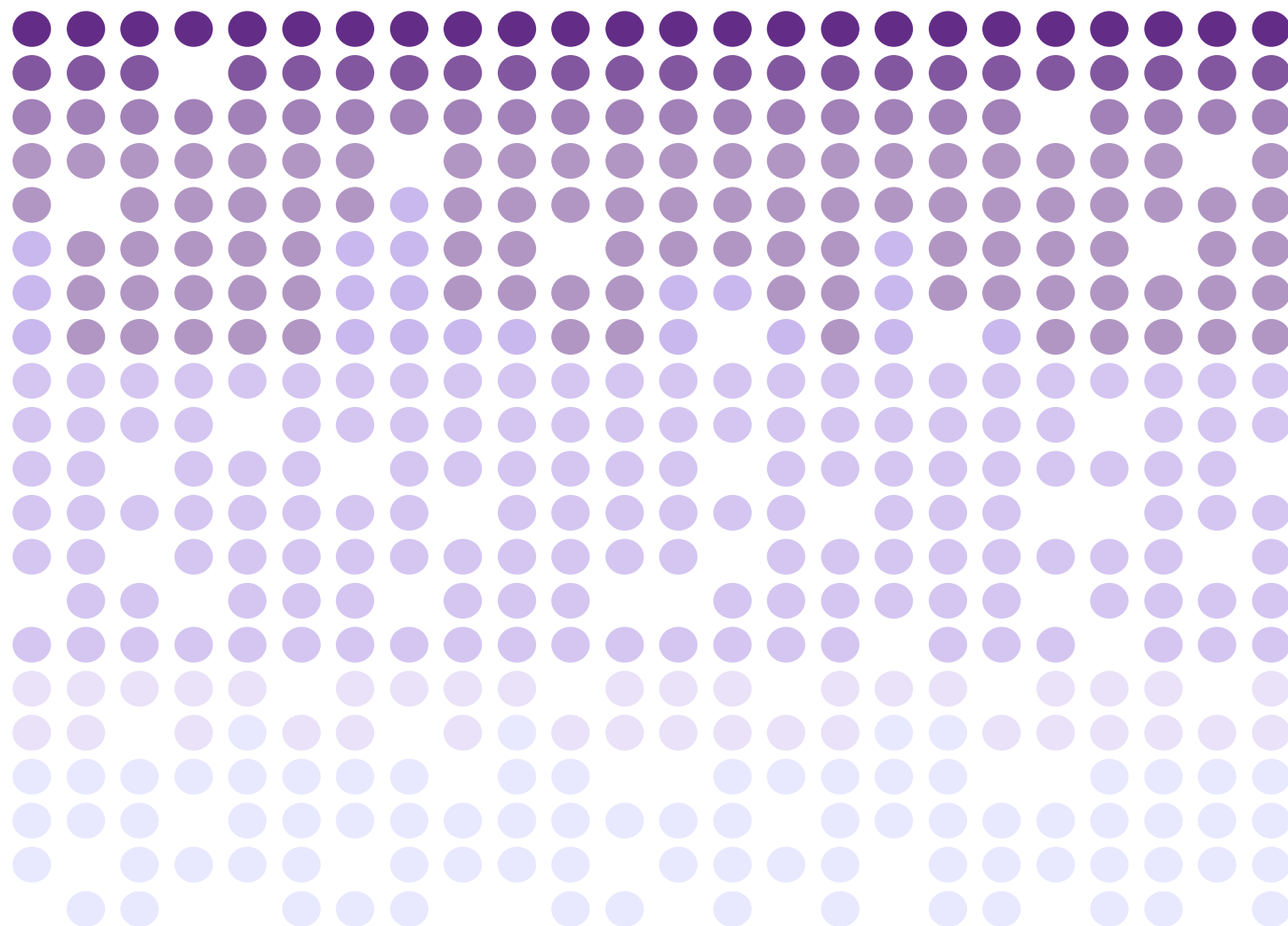

2026 Quarterly Statistics Digest - Q3
Published October 2026

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SUMMARY EDITION
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Statistics Digest Q3

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Supporting UK manufacturing since 1949.

The full summer 2026 Statistics Digest for the UK Furniture Industry brings together the most recent official data to offer decision-makers and stakeholders a clear picture of current performance, alongside the broader structural trends shaping the industry.

This free summary edition of the digest draws on authoritative sources including the Office for National Statistics (ONS) and HM Revenue & Customs (HMRC), and covers the period from 2020 to 2025.

Introduction

Quarterly Statistics Digest - Summary Edition

New and updated data in this edition includes comprehensive 2025 statistics for UK manufacturing data by product, sourced from the ONS Prodcorn series, and finalised 2024 furniture production data by activity following the publication of the results of the Annual Business Survey in May. They add to the existing 2025 figures for consumer trends and trade flows, which were updated in the spring edition of this report.

What's inside:

- UK consumer spending trends
- UK furniture and furnishings manufacturing by product
- UK furniture and furnishings manufacturing by turnover
- Regional UK furniture and furnishings manufacturing breakdown
- International trade data

Every effort has been made to ensure the accuracy and consistency of the statistics presented. Standard data sets have been used wherever possible, and methodological consistency has been prioritised. However, users are reminded that all statistics are subject to limitations inherent in the original data. Where discrepancies exist, the best available figures have been applied.

Background.

The UK furniture and furnishings industry makes an important contribution to the national economy, sustaining employment and manufacturing capacity across an extensive value chain encompassing production, wholesale, retail, and international trade.

UK furniture industry: At a glance

Consumer Spend on furniture & furnishings

£20.15bn **+3.2% YoY**

Household spending on furniture & furnishings returned to growth in 2025, reversing 2 years of decline.

UK MANUFACTURER SALES

£7.34bn

Flat YoY

UK IMPORTS

£10.45bn

+1.5% YoY

UK EXPORTS

£3.4bn

+4.7% YoY

40%

of all UK furniture imports come from China — £4.19bn, more than the next five countries combined.

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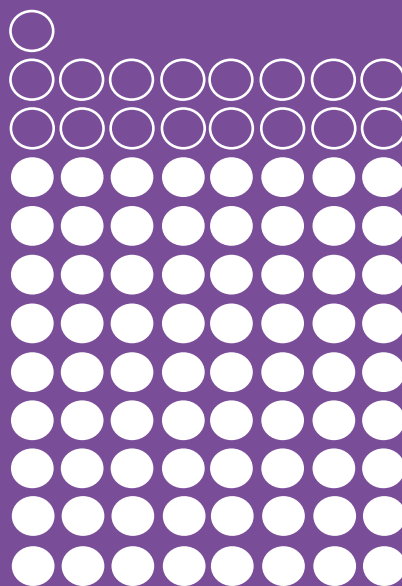


162.5%

Fastest growing export market

£798m

Mattress product sales — down 4.4%, the lowest point in five years.



£7.05bn

Furniture and furnishings trade deficit — imports versus exports, 2025.

-17,000

72,000 employed in furniture manufacturers, down 17,000 vs 2021.

Viet
nam

16.2%

Fastest growing import market

Consumer Spending Trends

UK household final consumption expenditure reached **£1.78 trillion** in 2025, an increase of **34 percent** from **£1.33 trillion** in 2021. Almost all of the growth came from domestic spending, which increased by **£437 billion** over the period. The largest increases in 2025 were recorded in housing (**+6.8 percent**), education (**+8.7 percent**) and hospitality, with spending on restaurants and hotels rising **5.9 percent** last year.

The figures reflect the wider recovery in consumer demand since the pandemic. Expenditure on furnishings, household equipment and routine maintenance rose sharply in the immediate aftermath of the pandemic, reaching a peak of **£80.6 billion** in 2022, a figure that has been revised upwards by the ONS since its

previous data release. Spending then fell in each of the following two years before recovering to **£76 billion** in 2025.

That pattern contrasts with housing, transport, and recreation and culture, where expenditure increased in every year between 2021 and 2025. Within the home category, the recovery was supported by higher spending on furniture and furnishings, which increased **3.2 percent** to **£20.15 billion** in 2025. Carpet and floorcoverings moved in the opposite direction, with expenditure falling **5.9 percent** to **£5.28 billion** last year.

Consumer expenditure on furnishings, household equipment and maintenance reached a peak of an upwards-revised **£80.6 billion** in 2022 before edging lower in each of the

following two years. Spending returned to growth in 2025, rising to **£76 billion**.

Within that, the combined furniture, carpets and floor coverings category also peaked in 2022 at a revised **£30.9 billion** before recording two successive annual declines. It returned to growth last year, reaching **£25.5 billion** in 2025, as higher expenditure on furniture and furnishings more than offset a decline in spending on carpets and floor coverings.



Further Reading

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Consumer expenditure on furnishings, household equipment and routine maintenance of the house

Series Name		2025	2024	2023	2022	2021
Furniture & Furnishings	£m	20,149	19,533	21,739	25,259	23,862
Carpets & other floorcoverings	£m	5,275	5,605	5,451	5,551	4,983
Repair of furniture, furnishings & floorcoverings	£m	95	118	65	42	36
Furniture & furnishings, carpets & floorcoverings	£m	25,519	25,256	27,255	30,852	28,881

Source: Office for National Statistics (www.ons.gov.uk), Consumer Trends, Table 05CN Household Final Consumption Expenditure - published 31 March 2026. **Note:** Current Prices, not seasonally-adjusted.

UK furniture manufacturing

by product

UK furniture manufacturing data by product, not activity, is available to 2025, with a mixed picture across individual product categories. Total UK manufacturer sales of furniture products were unchanged year-on-year at **£7.34 billion**, having fallen from **£8.19 billion** in 2022. However, while the total was unchanged, the make up of those sales was different.

Kitchen furniture was the strongest-performing major segment. UK manufacturer product sales increased **5.0 percent** to **£2.44 billion** in 2025, returning close to their 2023 level and standing **10.6 percent** above 2021.

Elsewhere, performance was softer. Office and shop furniture product sales declined **1.7 percent** to **£1.17 billion**, while mattress sales fell **4.4 percent** to

£798 million, their lowest level during the five-year period covered by this report.

Other furniture, which includes cabinet and upholstered furniture, remained the largest product category but continued to retreat, with manufacturer sales falling **2.0 percent** to **£2.94 billion**, almost **20 percent** below 2021.

The broad sub-sector classifications outlined in the previous section can be further refined into specific product categories using data from the Prodcom report published annually by the Office for National Statistics (ONS).

Total sales of businesses classified to the manufacturing of furniture (Division 31) returned to growth in 2025, reaching

£10.9 billion. However, **£7.34 billion** of the total was UK manufacturer sales of products in this product group, flat against the previous year.

The difference is made up of merchant goods, work done, waste products, non-production income, and net carry in/carry out, which was over **£400 million** higher year-on-year.



Further Reading

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Manufacture of furniture (31)		2025	2024	2023	2022	2021
Total UK manufacturer sales of products in this product group	£m	7,341	7,341	7,907	8,186	7,879
Total sales of businesses classified to this industry	£m	10,888	10,430	11,044	11,427	10,350
SIC 31.03, Manufacture of mattresses		2025	2024	2023	2022	2021
Total UK manufacturer sales of products in this product group	£m	798	835	872	833	889
Total sales of businesses classified to this industry	£m	878	884	1,009	871	893

Source: Office for National Statistics (PRODCOM), July 24, 2026. **Note:** Total sales of businesses classified to this industry is sum total of total UK manufacturer sales of products in Division 31, plus merchant goods, work done, waste products, non-production income, and net carry in/carry out; Division 31 does not include plane and car seats, or medical, veterinary or surgical furniture. UK manufactured sales of these are provided in sections 5.2 and 5.4

UK furniture manufacturing

breakdown by region

Furniture manufacturing is spread widely across the UK, although the data shows clear regional concentrations and considerable variation between individual sub-sectors. The South East has the largest manufacturing base by enterprise numbers, with **875** businesses, narrowly ahead of Yorkshire and The Humber at **865**. London follows with **730**, ahead of the North West at **700** and the East at **685**.

Together, these five regions account for **3,855** businesses, or **58 percent** of the UK's **6,600** furniture manufacturers. At

the other end of the scale, Wales has **180** manufacturers and the North East **185**, while Scotland has **250**.

The geographic picture varies substantially by specialism. Yorkshire and The Humber is the clear centre for mattress manufacturing, accounting for **165** of the UK's **255** businesses in the category — almost **two-thirds** of the national total.

Kitchen furniture has a notably different distribution. Northern Ireland has **195** manufacturers, the largest number of any UK region, followed by the South

East with **185** and the North West with **175**.

The South East leads other furniture manufacturing with **565** enterprises, while the East has the largest concentration of office and shop furniture manufacturers at **120**, just ahead of the South East at **115**. Overall, other furniture remains the dominant category across almost every region.



Further Reading

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Regional distribution of furniture manufacturers	3101 : Manufacture of office and shop furniture	3102 : Manufacture of kitchen furniture	3103 : Manufacture of mattresses	3109 : Manufacture of other furniture	Total
North East	20	50	0	115	185
North West	100	175	20	405	700
Yorkshire and The Humber	90	135	165	475	865
East Midlands	90	135	10	330	565
West Midlands	75	145	10	355	585
East	120	155	5	405	685
London	85	170	10	465	730
South East	115	185	10	565	875
South West	60	165	10	405	640
Wales	20	30	5	125	180
Scotland	30	55	5	160	250
Northern Ireland	20	195	5	120	340

Source: ONS, UK Business Activity, Size and Location, September 2025, Table 2

International Trade

UK furniture and related product imports totalled **£10.45 billion in 2025**, compared with exports of **£3.4 billion**. Imports increased **1.5 percent year-on-year**, while exports grew at a stronger rate of **4.7 percent**, although the difference between the two continued to result in a trade deficit of more than **£7 billion**.

Cabinet furniture and parts, together with seating, account for the largest share of imported goods, while mattress imports remain comparatively modest but are increasing. China continues to be the UK's largest individual source of furniture, accounting for **40 percent** of imports across all product types. The United

States, meanwhile, remains the leading overseas market for UK-made furniture.

Taken together, the data in this digest highlights the continued scale and economic importance of the UK furniture and furnishings industry, encompassing a diverse domestic manufacturing base, extensive retail activity and substantial international trade.

While patterns of consumer spending and manufacturing output have shifted since the post-pandemic peak, the industry remains an important source of employment and economic activity, supported by a broad value chain extending from production

and distribution through to retail and overseas markets.

The largest import segment was furniture and parts thereof (HS 9403) at **£4.42 billion**, followed by seats (9401) at **£3.21 billion**, and luminaires and lighting fittings (9405) at **£1.45 billion**. These three categories alone accounted for more than **85 percent** of all imports. Seats (9401) are by some distance the most important export category, with **£1.4 billion** in outbound trade last year.

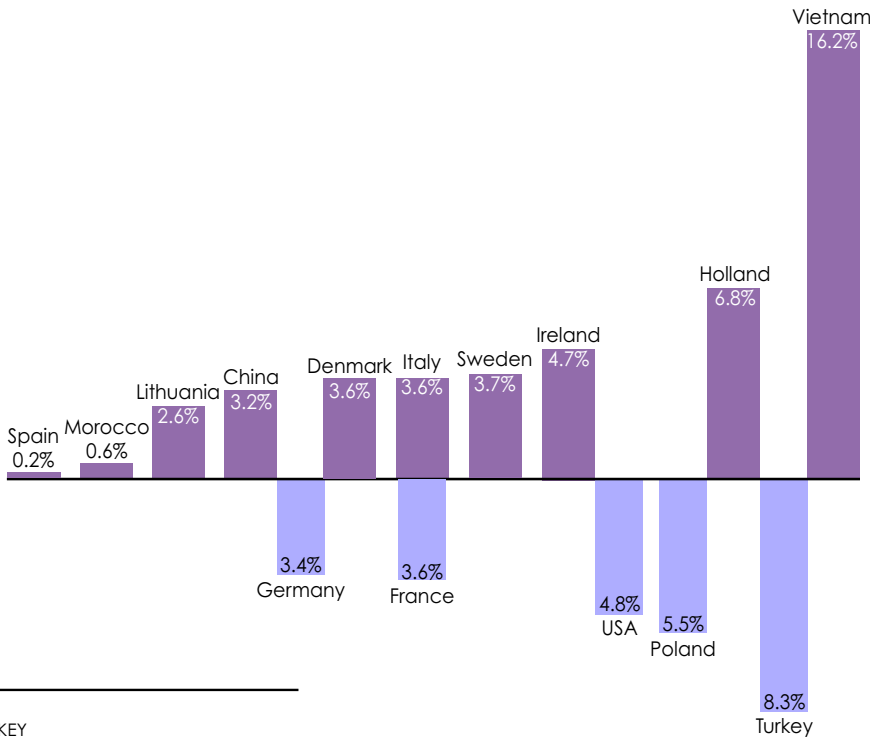


Further Reading

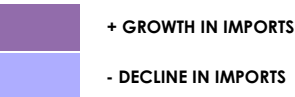
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TOP 15 COUNTRIES —

IMPORTING INTO UK (2025 vs 2024 % Change)



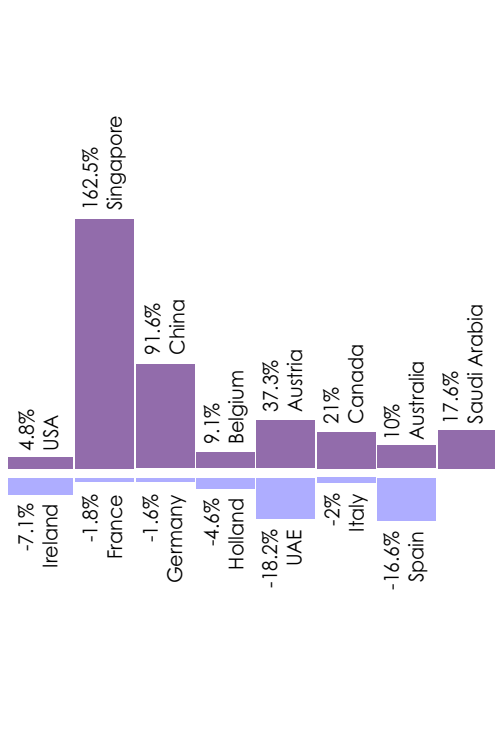
KEY



Source: HM Revenue & Customs (HS Code 94 inc.)

TOP 15 COUNTRIES —

EXPORTED TO FROM UK (% Change)



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